EPOS IMPACT 100 | SALES BATTLE CARD

Competitor specification comparison - no MSRP or pricing | Manufacturer comparison information as of January 2026

LIGHTWEIGHT
51 g mono / 75 g stereo

CLEAR VOICE
Noise-cancelling, unidirectional ECM mic

WIDE AUDIO
100 Hz-8 kHz calls; 20 Hz-20 kHz music

EASY CONNECT
USB-C with USB-A adapter

HEARING SAFETY
EPOS ActiveGard hearing protection

HEAD-TO-HEAD SPECIFICATIONS

SPECIFICATION	EPOS IMPACT 100	Jabra Evolve 20 SE	HP Poly Blackwire 3200	Yealink UH34	Logitech H570e	Dell WH125
Wearing style	**Mono / stereo; on-ear**	Mono / stereo; on-ear	Mono / stereo; on-ear	Mono / stereo; on-ear	Mono / stereo; on-ear	Stereo; on-ear
Connectivity	**USB-C + USB-A adapter**	USB-A / USB-C variants	3.5 mm / USB-C + USB-A adapter	USB-A / USB-C / 3.5 mm	USB-A / USB-C variants	USB-A
Headset weight	**Mono 51 g; stereo 75 g**	Mono 104 g; stereo 132 g	Mono 64 g; stereo 91 g	Mono 88 g; stereo 118 g	Mono 85-89 g; stereo 111-113 g	Stereo 122 g
Call audio bandwidth	**100 Hz-8 kHz**	150 Hz-7 kHz	200 Hz-6.8 kHz	Wideband	100 Hz-8 kHz	Not disclosed
Music audio bandwidth	**20 Hz-20 kHz**	20 Hz-20 kHz	20 Hz-20 kHz	20 Hz-20 kHz	31.5 Hz-20 kHz	20 Hz-20 kHz
Microphone	**Noise-cancelling; 1 unidirectional ECM**	1 unidirectional ECM; acoustic type not disclosed	Noise-cancelling; type not disclosed	Noise-cancelling; 1 unidirectional ECM	Noise-cancelling; variant-dependent	Noise cancelling not supported
Mic frequency response	**100 Hz-8 kHz**	Not disclosed	100 Hz-10 kHz	100 Hz-8 kHz	100 Hz-8 kHz	100 Hz-10 kHz
Call controls	**Inline; backlit icons**	Inline	Inline	Inline	Inline	Inline
Dedicated Teams button	**Yes**	No	Yes	Yes	Yes	No
Hearing protection	**EPOS ActiveGard; noise-at-work limiters**	Jabra PeakStop; noise-at-work limiter	SoundGuard	Peak Block; daily exposure protection	EN 50332-2; anti-startle	Not disclosed
Cable length	**2 m**	2.15 m	2.27 m	2.1 m	1.9 m	2.1 m
Earpads	**Leatherette**	Foam / leatherette	Foam / leatherette	Foam / leatherette	Leatherette	Leatherette
Software	**EPOS Manager; EPOS Connect**	Jabra Direct; Jabra Xpress	Poly Lens	Yealink USB Connect; Management Cloud	Logitech Sync; Logi Tune	Not disclosed
Warranty	**2 years**	2 years	2 years	2 years	2 years	3 years

Sales positioning: lead with weight, call clarity, wideband audio, USB flexibility and hearing protection. Certifications and features can vary by model or variant; confirm the exact SKU before making customer claims. No products in this comparison feature active noise cancellation (ANC) or a busylight.